

THE WHEEL



The Transportation Club of Houston Newsletter

Editor

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APRIL 2010

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Upcoming TCH Events - AROUND THE CORNER!

The TCH APRIL LUNCHEON will again be at The Houston Club at 811 Rusk Avenue, on the 9th floor - The Grill Room. It will be our Past Presidents' Luncheon, held on April 6 at 11:30 am. The speaker will be Steve Clark of ARUP, an engineering firm with high-profile architecture and heavy-haul credits. Check online for more information. In attendance will be many of our esteemed TCH Past Presidents. These men and women are part of the rich history of our club, who gave selflessly of their time and talent (some are still giving!) to perpetuate the club into the future, giving it to each successive President to do the same. What an honor it would be for them to have your attendance on April 6.

- YOU COULD MEET YOUR FUTURE HERE! - Lunch Sponsors:

BROUSSARD LOGISTICS

www.broussardlogistics.com

CHEVRON PHILLIPS

CHEMICAL CO.

www.cpchem.com

CLARK FREIGHT LINES

www.clarkfreight.com

DANGEROUSGOODS.COM

www.dangerousgoods.com

- Door Prize Sponsor: Clark Freight Lines

Thank you!

The SPRING GOLF TOURNAMENT AND AWARDS DINNER will be held on April 27 at Tour 18. 94 Players were at the Fall outing and there were winners and fun aplenty. More info is on the TCH web page and course information is at www.tour18golf.com. Plan now to be a player or a sponsor or both. We need door prizes and sponsors.

The TCH SPRING EDUCATION

CONFERENCE will again be held in conjunction with the NTW All-Club luncheon. On Thursday, May 20, the TCH Education Committee will hold the how-to workshop "Back to Basics - A Transportation Primer." This workshop is from 8 am to 11:15 am and includes moderator Gary Stading, University of Houston Downtown, and these speakers:

John Conley, NTTC John Esparza, TMTA

Kurt Stanberry, Attorney, UofHDowntown

Topics covered will include: contracting and bills of lading; claims; negotiating tips, qualifying carriers, and safety issues, as well as legislative updates.

To sign up, go to <u>www.transclubhou.org</u> or contact the club office.

The <u>TCH MAY LUNCHEON</u> will be combined with the NTW All-Club Luncheon, held on Thursday, May 20 at Brady's Landing. For reservations directly with the hosting club, log onto www.ntwhouston.org and click on EVENTS.

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TCH Event Recap

The March luncheon featured Marvin Wells, General Manager of the PTRA. He shared with the 60 plus attendees the vital role that rail does play and will play in the Houston industrial scene. Thank you to our Program Committee Chair Rebecca Taylor for once again helping to set up a great day. Thank you Marvin for attending and bringing a great program, including your decades and decades (and decades) of experience and refreshing sense of humor!

Door Prize Sponsor was:

Clark Freight Lines

THANK YOU!!

The nominating committee hereby nominates the following candidates for the Board of Governors for the club year 2010-2011. If twenty-five or more eligible members by written request to the secretary, on or before April 7, nominate any other candidate, that candidate will be included on the official ballot.

PRESIDENT – Chris Popjoy, KCS RR VICE PRESIDENT – Gary Stading, UofH Dntn SECRETARY – Susan Gana, Hoyer-Global TREASURER – Danny Schnautz, Clark Freight Lines DIRECTOR - Angie Molenaar, NOCS West Gulf

DIRECTOR - Laura Hunter, Total Petrochem

DIRECTOR - Bruce Peace, Wynne Transportation DIRECTOR - Denny Hollis, Lynden Transport

DIRECTOR - Lou Gary Hughes, Jr. from FedEx

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Haiti Earthquake Relief

TCH has a link tond help you be part of the recovery. Relief goes through Rotary International, which has many facets of aid. Recovery will be long in coming, and by working together, ordinary people can accomplish extraordinary things.

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From the Editor

WHO DO YOU WORK FOR?

Each day at our jobs we face decisions, some that may be between two undesirable options. We encounter circumstances that are not of our making, but that are handed to us to solve. Our employers provide many resources to draw from to create a desirable outcome.

We work for companies that provide us with the means to support ourselves and our families. The enthusiasm that we bring to our jobs is one of the traits that makes us employable What else do we bring?

Beyond the resources of our employers, what do we have at our disposal to make decisions and provide solutions? We have our experience, for one thing. When we are committed to a good

outcome, we may "phone a friend" or use some other lifeline. When we are really pushing for the "win," we may delve into the vast information on the internet, or turn to coworkers to get help. Whatever steps that we take, we are making an outcome that we can proudly put our name upon when it is the finished product.

Who do you work for? When you view your employer as your "home team," going the extra mile will be the normal part of every-day business. When you routinely put extra effort into your everyday tasks, the success is sure. Cool.

Danny

danny@clarkfreight.com

"Whatever you do, work at it with all your heart, as working for the Lord, not for men." Colossians 3:23

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TCH Expands Online Presence

Ever a leader, TCH is now on two social networking sites, in addition to the TCH web page. If you're on these sites, you know what to do. And if you're not, consider giving it a try. It's no cost and expands your contacts and your world.



LinkedIn -

http://www.linkedin.com/groups?home=&gid=2063844

TCH is sending information on area educational events via LinkedIn – so join up to receive the info!



Facebook -

http://www.facebook.com/group.php?gid=89851069610&ref=ts

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New Members for March

Ed Regan –CTL Distribution Logistics, LLC Denise Nance – Tri Start Freight System, Inc Robert William – UTC Overseas, Inc.

Gene A King – PSC

Gary Greenberg – Santini Export

Chris Yankee – Chevron Phillips Chemical Co.

Welcome to the club!

Welfare Report

Please send in member info to *The Wheel*.

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TCH Member April Birthdays

04/03 Terry Rodery Coal City Cob Company

04/04 Paul Daniels Equipment Mgt Services

04/11 Phillip Cohen San Jacinto College North

04/13 Ross Heil Bourque Data

04/18 Angela Molenaar NOCS West Gulf

04/24 Greg Zschiesche McGriff, Siebels, &

Williams, Inc

04/25 Linda Davis LCD Logistics (Landstar agent)

04/27 Lois Escobar Quality Customs Brokers *HAPPY BIRTHDAY TO YOU ALL!*

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NTW Houston 2010

May 2010 is now "NEXT MONTH." On May 16 thru 22 we will celebrate the valuable contribution of the transportation industry with another week of industry-wide, city-wide events for NATIONAL TRANSPORTATION WEEK.

Houston has won the TCI award for the hemisphere-wide NTW celebration competition for two years in a row, thanks to great multi-club participation. This year, the NTW Houston chair is TCI President Denny Tam (DJ Railcar Services). TCH has made plans for another year of NTW celebration and encourages all clubs to do the same. Your company, and you as an individual, can get involved. To see the great series of events being lined up see www.ntwhouston.org.

Make plans now to attend the NTW All-Club luncheon at Brady's Landing on Thursday, May 20, hosted by HTPA. The speaker for this year is William R. Stockton, Ph. D, P.E., Texas Transportation Institute. Harris County Judge Ed Emmett is our Honorary Chairman and will be present. The all-club luncheon will also have several legislators in attendance as well as the Harris County Sheriff's Office will have multiple units present that interact with transportation. Full info is on the web page listed above.

Other events scheduled so far include:

Monday, May 17 - Golf Tournament by HACA

Thursday, May 20 - Educational Workshop: TCH

Thursday, May 20 - All Club Lunch by HTPA

Friday, May 21 - Night at the Astros by WTC

Saturday, May 22 - SCI CME Tour by NDTA

Saturday, May 22 - Volleyball & Family Day: ITMA

Ongoing - Transportation Coloring Contest: TCH

Full details are at www.ntwhouston.org Be a part as an attendee, sponsor, or volunteer! Bring a nonindustry guest. This is our time to educate the public about just what it is that transportation does for them every day of the year.

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On Thursday, April 8, from 7:30 am to noon, San Jacinto College will host an International Business and Logistics Conference offering attendees information and networking opportunities. Breakfast is included.

The conference will be held at the North Campus, at 5800 Uvalde Road in the North Channel Area. Three of the many speakers are Rob Smith of the US Coast Guard, Claudio Bozzo with Mediterranean Shipping Company, and Alec Dreyer with the Port of Houston. Each of these high-profile speakers has the information needed to provide a valuable experience and good return for your time investment. In addition, the next generation of our industry will be at the college for you to meet and establish relationships with.

For more information, contact Mary Cherry at 281-998-6150 ext 7221 or mary.cherry@sjcd.edu.

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Exporting to Cuba Conference

On Wednesday, April 21, from 9:30 am to 3:30 pm, the Texas-Cuba Trade Alliance will host a conference at Brady's Landing on EXPORTING TO CUBA. It is now legal to export certain commodities to Cuba. A variety of qualified speakers will provide information and answer questions for you and your company. The cost is \$65 and includes lunch. For more information, contact Parr Rosson at prosson@tamu.edu or call 979-845-3070

ASTL Conference

On April 15 & 16 ASTL will hold a conference at the University of Houston from 8:00 am to 5:00 pm with a well qualified list of speakers. The cost is \$950 for ASTL members seeking certification, \$800 for members not seeking certification. Price includes breakfast, lunch, parking, and materials. For more information, go to www.logistics.tech.uh.edu or call Elizabeth Wetzel at 713-743-1397 or ewetzel@uh.edu.

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Down the Highway - Trucking News

By Danny R. Schnautz

>As trucking capacity tightens, shippers are looking for quality motor carriers to deliver the goods. One factor affecting capacity is the new FMCSA safety program CSA2010. This program will further eliminate some of the currently-qualified drivers from the available pool, making good drivers an even more scarce resource than they are today. Without drivers, trucks do not move. The best carriers with historically low driver turnover and business models that are driver friendly (i.e. frequent home-time, detention pay, etc) will continue to carry the day – and the freight.

>Environmental pressure has drawn the ports into the trucking business like never before. Whereas before the ports simply provide gates and lanes for trucks to operate within, ports have now, (right or wrong), taken an active role in determining what kinds of trucks (and even what kind of drivers) will transact business there. With the Long Beach/Los Angeles port debacle where overreaching legislation failed to effectively bring green trucks in and out of the port gates, what will other ports looking to "go green" do differently?

>Truck road-side inspections have many risks and few benefits. The risks include traffic accidents, underutilized law enforcement resources, and delayed freight. The upside is revenue for the inspecting jurisdictions. Statistics have repeatedly shown that a small fraction of CMV accidents are due to CMV equipment defects. The purpose of roadside inspections, then, remains to be justified.

Submit your insight on your part of the industry to the editor for consideration of publication.

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Visit our friends at the 1940's Air Terminal at 8325 Travelair Road, to see the restoration and artifacts. TCH is a lifetime member of the museum and holds events there. Rooms are available for your event as well. Check their web page for special events & airplane giveaways: www.1940airterminal.org.



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Houston Maritime Museum Report

TCH is also a member of the Houston Maritime Museum, at 2204 Dorrington. You can learn about the industry that helped to build and now helps sustain our region, and you can also rent a room to host an event for your own company. More information about this local treasure is online at www.houstonmaritimemuseum.org.



Rotary Books For the World

TCH supports this worthy charity which distributes discarded textbooks throughout the world.

Rotary International has over eight years of success and growth in this project. Transportation partners are needed for trucking, rail service, ocean transport, warehousing, and shipping container donations. Current partners include BNSF, MSC Lines, Maersk, Exel Logistics, Flexi-Van Leasing, and Clark Freight Lines. Cash donations are also accepted. Full information is available at www.rotarybooksfortheworld.org



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From our Members

If you have a story about the industry, history of the club or transportation, or other info to share with our members, please send it to the club office or editor. YOU CAN MAKE A HISTORY!

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TCH Mission Statement

"To serve its membership as a premier organization to cultivate relations among professionals in the transportation, distribution, and logistics industries. To achieve this mission, the Transportation Club of Houston endeavors to stimulate public and commercial interest in understanding the transportation industry."

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Profiles in Transportation

For many years THE WHEEL has featured "Profiles in Transportation," a look at the people in our industry. These short columns give an insight

into the personalities behind the action. If you would like to be part of this column, contact the editor at danny@clarkfreight.com.

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TCH Scholarships to be Awarded

The Transportation Club of Houston has a longstanding tradition of donating to the future of our industry through education. We are accepting and evaluating applications to award to the deserving winners. If you have any interest (to donate to the scholarship fund, establish a scholarship, serve on the education committee, or apply for a scholarship), email the club office or Wheel editor more information. Also, go click www.transclubhou.org and on the SCHOLARSHIPS button in the right-hand column. DEADLINE FOR APPLICATION IS MAY 7.

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Member Leads

If you have a contact who is a prospective member of TCH, let the club office know! Share the good word of TCH! After all ---

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Be a Sponsor!

TCH has many sponsorship opportunities – to bring business-earning exposure for your company, and for you. You can sponsor this newsletter, a 'mail-out' meeting reminder card, a golf outing, a luncheon, a seminar, or the web page (various ads). Look on the web page or email the club office or editor for information.

-Upcoming luncheon sponsors-

April Lunch Sponsors:

Broussard Logistics Chevron Phillips Chemical Company Clark Freight Lines

Dangerousgoods.com

TCH gives a hearty "THANK YOU" to these sponsors for stepping up to fill a valuable need at our annual Past-Presidents' luncheon.

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---- THIS SPACE AVAILABLE! ----

Advertiser Needed!

Transportation Clubs International Membership

The Transportation Club of Houston is a proud member of The Transportation Clubs International. TCI Officers include:

Dennis Tam, President

Mac Leonard, Chairman of the Board

Lynn Donovick - VP Business

Lory Tauber Don - VP Marketing

Anita Bene - Secretary

Katie Dejonge - Treasurer & Executive Director

Danny Schnautz - VP Mid Central US

The fall conference is set for September 24-27, 2010 and will be on the Carnival Imagination, visiting YOU ARE ELIGIBLE TO Nassau Bahamas. ATTEND! For information call Katie at TCI at 877-858-8627 or email tci@sprintmail.com. There will be speakers, scholarship awards, workshops, and officer installation.

www.transportationclubsinternational.com



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Personal Responsibility

"Success on any major scale requires you to accept responsibility... In the final analysis, the one quality that all successful people have is the ability to take on responsibility." Michael Korda, Editor in

Chief, Simon and Schuster.

"So then, each of us will give an account of himself to God." Romans 14:12

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The Transportation Club of Houston The Transportation Club of Houston The Transportation Club of Houston Get the Most from Your Membership

Being a member of TCH is good, and being part of what makes things happen is even better! You can develop lifetime business associations and develop your leadership skills through your participation in TCH; it happens just that way every year! Look over the committee list and pick

The Transportation Club of Houston The Transportati one that you can help on; it all starts there. Your interest is a beginning of more success.

COMMITTEE LISTING

- Attendance/Membership
- Program & Social Event Committee
- Communications/Publicity
- Advertising/Sponsorship
- Education
- Golf
- Constitution/By-Laws/Parliamentary Proced.
- Legislation
- Reception and Photography
- Member Recognition (aka Welfare & Awards)
- Nomination
- Committee and Board Recruiting
- Audit Committee

Check out more online at www.transclubhou.org

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TCH ITINERARY FOR 2009-2010

2009:

- September Luncheon at Sullivan's with 9-01 John Gaynord of TXDOT (Dir of Transp)
- 10-06 October Luncheon at Grotto with Jeff Tippit of LaPorte PD Motor Carrier Div
- Sam Houston Port Cruise with Dinner
- 10-19 Fall Golf Outing at Tour 18 with Dinner
- 11-03 November Luncheon at Grotto Ristorante with Joe Nichols, Jr.
- 12-10 Christmas social at 1940 Air Terminal Museum

2010:

- January Luncheon with Ed Emmett at 1-19 Houston Club, 811 Rusk Avenue
- 2-02 February Luncheon with Jim Kniestedt of KCS RR
- 3-02 March Luncheon with Marvin Wells of PTRA
- 4-06 April Luncheon with Steve Clark of ARUP: *Past President's Luncheon*
- Spring Golf Outing at Tour 18 4-27
- Other events with fun and benefit for all **TBA**
- 5-20 Education Committee Seminar 8:00-11:15am
- 5-20 NTW All Club Luncheon - Brady's Landing
- 5-16 thru 22 NTW 2010
- 6-01 Curtis Alan Morgan of Texas Transp Institute

Jobs and Workers Available

Look online at www.transclubhou.org for available jobs and also resume' listings. You will find it in the right hand menu bar under EMPLOYMENT.

Current listings include:

April 2010

CONTRACT SERVICE AGREEMENT
BUSINESS DIRECTOR, Southwest Association of
Rail Shippers

AND MORE!!! Look online!

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the official newsletter of the

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2009 - 2010 OFFICERS & DIRECTORS:

President: Shristi Shrestha, Edna A. Rice,

Executive Recruiter

Vice Prez: Chris Popjoy, KCS Railroad Secretary: JLynn Stout, EPCO Inc.

Treasurer: Robert Morgan, Port of Houston
Director: Gary Stading, Univ of Houston Dntn
Director: Peter Van Etten, Cedar Crossing Trnsld

Director: J David Hargrave, BNSF RR
Director: Susan Gana, Hoyer Global, USA
Immediate Past Prez: Deborah Butler, Euro Hub

Executive Secretary: Russell Powell,

Kratochvil, Powell

Chaplain: Father Rivers Patout, Seaman's Center

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